

**January 2021**

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**Inside This Issue:**

**Beef Showcase  
Edition 2021**



Photo submitted

**Farm & ranch monthly magazine published by The Roundup**  
PO Box 1207 • Sidney, MT 59270 | 406-433-3306 | [info@roundupweb.com](mailto:info@roundupweb.com)



## Feiring Angus & Ash Coulee Ranch To Host 27th Annual Production Sale In April

On Saturday, April 17, Feiring Angus and Ash Coulee Ranch will have their 27th Annual Production Sale. The ranch is located three miles east of White Earth, ND.

Doug and Ceylon Feiring own Feiring Angus Ranch, along with sons, Brett and Brady, and daughter Shambre. One of their major philosophies is, "To never overstock pastures with more animals than the land can handle." Generation after generation of Feiring Angus has all received the same lecture. Feiring Angus does not use popular genetics in their breeding program, for they believe that cattle should adapt to Mother Nature the way that Mother Nature intended it. They strive to produce cattle that will return the most profit with the least input and labor.

Ash Coulee Ranch was started in 1967 by Anthony Davis with the purchase of 13 heifer calves from the Bob Joyce dispersion. They calve from 100 to 140 registered Angus cows a year depending on weather and the hay supply. As with Feiring Angus, Ash Coulee has always tried to raise cattle in touch with Mother Nature and the environment that northern North Dakota will allow with very little extra supplement.

Scott Davis bought the ranch from his father in 1980, and with help from his family and his brother, Davis has continued the progress that his father started. Ash Coulee has selection pressure developed a cowherd that is very easy calving with excellent maternal traits, and has never been creep fed. The Ash Coulee cow must calve unassisted, raise a big calf, and breed back in time with what Mother Nature will allow. No exceptions.



Doug and Ceylon Feiring with their family, who all work together to make Feiring Angus Ranch successful.

## KD Angus: Beef'in Up The Breed



Tahoe son; typical of the depth of body and overall thickness in our bulls. (Submitted photo)

Located 12 miles north of Watford City, resides KD Angus, a registered Angus breeding program that focuses on quality with a genetic selection goal of maintaining traits above the breed average.

KD Angus focuses on docility, performance, natural thickness, and ease of fleshing ability while maintaining calving ease. The program utilizes the breeds top A.I. sires that Dragseth knows will enhance his breeding program with bulls like Deer Valley Fox Trot- a huge topped, wide-based, tank of a bull with perfect foot structure. He ranks in the top 1% of the breed for docility. Sitz Stellar a calving ease and performance standout. This bull ranks in the top 1% of the breed for claw shape and foot angle and also in the top 10% of the breed for weaning weight



Fox Trot son along side a Mohnen Substance cow. (Submitted photo)

and weaning value index EPDS. The Stellar sons are from the heart of the Nelson Angus program. Connealy Capitalist 028-unmatched in his ability to transmit body mass, base width, and muscle. Tehama Tahoe B767 One of the most complete bulls in the Angus breed calving ease and scores in the top 10% of the breed for weaning and yearling weight. Tahoe also scores in the top 1% for weaning \$ value.

Starting Feb. 6, KD Angus will be offering 30 yearling majority A.I. sired, performance, and genomic tested yearling bulls for sale private treaty. We would like to invite anyone to come and take a look.

For more information or to request information, contact Kyle Dragseth at 701-770-1652 or 701-444-2475. You can also find KD Angus on Facebook.



For over *four* decades, our *family* has *focused*  
on building a *foundation* with a *functional* cowherd.

Add *efficient functionality* to your herd!

*Tuesday:*

**March 23, 2021**

1 p.m. MDT - Bar JV Sale Barn  
North of Sidney, Montana

*Selling:*

100 :: Angus Bulls  
150 :: Heifers



**PAINTROCK TRAPPER 18270980**

CED	BW	WW	YW	SC	M	Marb	REA	\$B
3	+13	+60	+107	+0.48	+28	+0.36	+0.35	+131



**S A V RAINDANCE 6848 +18578965**

CED	BW	WW	YW	SC	M	Marb	REA	\$B
+8	+18	+65	+125	+104	+16	-0.03	+0.84	+112



**S A V RAINFALL 6846 +18578963**

CED	BW	WW	YW	SC	M	Marb	REA	\$B
9	+01	+57	+113	+100	+26	+0.65	+0.63	+118



**MCCONNELL ALTITUDE 3114 +17877778**

CED	BW	WW	YW	SC	M	Marb	REA	\$B
9	-0.9	+58	+103	+0.83	+20	+0.56	+0.12	+95

*Additional Sires:*

Bar 69 Motive 6101  
GDAR Leupold 4493  
VDAR Maga 3068



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Dale & Jill Vitt - (406) 798-3398 - (406) 480-5676 cell  
Jim & Loretta Vitt - (406) 798-3653 - (406) 630-2959 cell  
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14013 Cty Rd 340 - Fairview, MT 59221



Contact us for a sale book or to view the bulls.



# Prewitt & Company & Sidney Livestock: Cattle Marketing Headquarters

Prewitt & Company LLC has been the area's cattle marketing headquarters since 1996. The company has been involved in all avenues of the cattle industry including cattle buying, selling, and relocating. "We buy and sell cattle all over. We buy cattle off a lot of ranches in Montana and North Dakota and relocate them to feedlots in the Midwest," said Tim Larson, Prewitt & Company cattle buyer/seller and Sidney Livestock manager.

The company also feeds its customers' cattle at their own in feedlots throughout Colorado and the Midwest. Their customer base includes producers and feedlots from California to Minnesota and 11 buyers covering Montana, North Dakota, Wyoming and Idaho. "Our goal is to build relationships with the rancher - make both ends meet - we want everyone to find the best market and best value for their cattle," added Tim. The company also produces cattle by leasing a large amount of acreage for a cow/calf/yearling operation.

Tim has been working for Prewitt & Company since its inception. He said, "I was raised in it. My dad bought cattle for Rod during my teenage years, so I was exposed to it and traveled with him and helped him. So after a couple of years of college, I came back and have been here ever since."

Starting in August 2012, Prewitt & Company purchased Yellowstone Livestock and renamed it Sidney Livestock Market Center. Since this time, there have been many upgrades and changes to the sale barn. "We have been working hard to grow a competitive marketplace - we have improved the yard so that the cattle

are handled in a very cattle friendly way. We have also had to adjust some of our sale dates just to accommodate those numbers. For example, we have cattle sales every Wednesday, and then from the last Saturday of October to the first Saturday in December we have Saturday sales every week," stated marketing and advertising specialist Prewitt & Company Kristin Larson.

Kristin explained that a good-working sale barn is an important part of the vitality of the community. The Sidney Livestock sale barn has been serving ranchers from all over the MonDak region for many years. "We strive to produce a safe and healthy environment for cattle and for our youth to grow up in it and experience this business and this industry," added Tim.

For more information on Prewitt & Company and Sidney Livestock, visit [www.prewittandco.com](http://www.prewittandco.com) and [www.sidneylivestock.com](http://www.sidneylivestock.com).



**Rod Prewitt is one of the owners of Sidney Livestock, and is partial owner of Prewitt & Company along with his two partners Tim Larson and Mike Yore.**

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## The Stroh Hereford Ranch

Stroh Hereford Ranch will be holding their 31st annual production sale on Thursday, Feb. 4th, 2021 at 1 p.m. MST at the ranch, located 1.5 miles east of the Killdeer roundabout on Highway 200 or 5 miles west of Dunn Center, ND. Tony Stroh established Stroh Herefords in 1950, and along with his wife, Leona, they have been in the Hereford Industry for 65 years. The Stroh Hereford Ranch is currently owned by Tony and Leona's youngest son, Mike and his wife, Dawn along with their sons, Lucas and Matthew Stroh.

Stroh Hereford Ranch strives to provide functional range cattle that have loads of eye appeal that meet the demands of the modern cattleman. The sale bulls this year are pail gentle, cake broke and ready to go to work for the customers. This year's bulls are solid made, sound on their feet, built thick, and have gentle dispositions. They also have sufficient pigment and are phenotypically correct. Stroh's would like to remind people that a two-year-old bull could service 30% more cows than a yearling bull can.

The Strohs take part in the American Hereford Association's Whole Herd Inventory Program and keep all of the required records to do so. Videos of the bulls will be available online at <http://www.thelivestocklink.com> in January. For more information, contact the Strohs at 701-573-4373 or 701-290-1191, or email them at [acmecatl@ndsupernet.com](mailto:acmecatl@ndsupernet.com).



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# Bar JV Angus Ranch

By Dale Vitt

For over four decades our family has focused on building a foundation with a functional cowherd.

The year 2020 marks 45 years that Jim and Loretta Vitt have bred quality Angus genetics. Their vision remains the same: to raise cattle that add value to your operation. We are committed to breeding elite Angus females who produces high performance bulls with the profitability of the commercial producer in mind. This year we will calve out 400 registered cows and 180 commercial cows. We are especially excited about our new herd sire Resilient. He looks to be a complete herd sire that ranks in the top of the breed in multiple traits.

We emphasize breeding bone, capacity and length into our cattle. This enables them to handle the amount of growth that is found in today's genetics, which ensures optimum pounds at weaning and will transmit to feedlot performance. Along with length of body, another thing we look for is a long neck and smooth shoulders, which ensures calving ease. We feel calving ease goes far beyond just birth weight; it has been bred into our cowherd for generations. While we feel that every bull we raise provides calving ease, we realize that not every bull is a heifer bull.

The uniformity in this year's bull crop is remarkable. Top end bulls will be found throughout the entire sale. Our standards only offer the top 60% of bulls. We also offer heifers in our spring sale.

This year, Bar JV Angus' annual production sale will be held Tuesday, March

23 in the sale barn at the ranch. They will be selling 100 bulls and 150 commercial heifers. Bar JV invites you to join them on sale day. Visitors are always welcome to visit the ranch to view the bulls, heifers or the cows. They would love to show you their operation.

"We are always happy to discuss any questions you may have and assist in finding you the right bulls or heifers to match your needs"

We encourage you to find us on facebook or to go to [www.barjvangu.com](http://www.barjvangu.com).



## Regency Acres Angus Ranch

Regency Acres Angus Ranch is located on the eastern plains of Montana owned and operated by Russ and Jill Thiessen and their son, Tyler. Located south of Lambert, the ranch is a diversified dryland operation with registered Black Angus, hay, wheat, barley, oats, corn, peas, lentils, and canola being raised.

The ranch is comprised of land that both of Russ's great grandparents homesteaded in the early 1900s. Russ's grandparents, C.R. and Ailee Thiessen purchased the ranch headquarters in 1944. Registered Angus was purchased in 1957 with the acquisition of the Kenneth Gardner herd. Other females were added from Stevenson Angus, Harrer's Green Meadow Angus, Shipps and Green Valley Angus. Russ's parents, Jim and Judy, took over the cattle operation when Jim returned home from college in the late 1960s. The ranch first operated as Thiesen Angus Ranch and was changed to Regency Acres in the early 1980s when another breed was temporarily added.

Regency Acres strives to produce cattle that can perform in any environment. The dry, arid, short grass country that the cattle are raised in demands that they be very sound functional animals. Labor saving traits like calving ease, vigor at birth, sound teats and udders, sound hoof and leg structure, and intelligence has long been stressed. Structurally sound cattle with volume and heart girth are a must as the cows must travel large distances for feed and water throughout the year. Regency Acres has been performance testing since 1969, carcass ultra sounding since 1997, and now using DNA genomic testing to enhance and verify EPDs.

A production sale is held in early April with 80 to 100 yearling bulls along with 35 to 40 open yearling heifers are sold. The heifers are sold as commercial with the buyer's option to purchase the registration papers. The bull calves that do not make the "cut" are castrated and then finished on the ranch where they are sold to a waiting list of customers in a true "pasture to plate" business.

For sale information call 406-774-3702.

## History Of Franz Charolais & Red Angus

Submitted by Ray Franz

Franz Ranch had its beginning in 1919 after World War I, when Fred and Adolph Franz returned to Montana after serving in the army in the war. They began as Franz Brothers - buying the homestead out here on the home place northwest of Sidney.

My wife Ann and I returned to Montana in the spring of 1958 and rented the home place from Fred and Ethel Franz, my parents, and have raised our family here. The farm was too small by then to operate as a grain and livestock operation and the land was more suitable for a livestock operation.

We finally bought the place and over time made it into a cattle ranch business. We developed a purebred Charolais herd and sold that in 1996. We then began a commercial herd of Red Angus cows crossed with our Charolais bulls to produce and sell Charolais cross feeder calves which we still continue to do today.

Jon and I run the home place northwest of Sidney. A few years back we began to build a purebred registered Red Angus herd - using A.I. and good P.B. bulls or our own use and sell a few of the best. This way we make either registered Red Angus out of the best and commercial replacement out of the others.

Our son and daughter-in-law, David and Liz Franz, ranch north of Wibaux. David Franz and his family raise commercial Red Angus cross Charolais feeder calves. We operate the two places together and market together. It has been good to me. Visitors are welcome but are encouraged to call ahead.





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# Begger's Diamond V Ranch To Hold 45th Sale Feb. 3

By Bill Begger

"At a very young age I developed a very strong urge to be around cattle," says Bill Begger. My uncle still says "if you were gone and needed to be found all we had to do was head towards the cows and we would find you." I had a unique gift that allowed me to recognize cattle, not by an ear tag but how they were marked or their build, not everyone can see it, but cattle are no different than humans, they resemble their heritage and if you really look, they look like their sire or dam more times than not. By the time I was in high school my older brother Bob and I were Aling cows and making all the cattle breeding decisions on our ranch. In 1970 my dad and mom, Harry and Elaine, my brother Bob and his wife Virginia, and I became partners on our ranch, and named it Begger's Diamond V Ranch. Today my dad is 91 years old and my mother is 88. On Oct. 3, 2020, they celebrated their 70th wedding anniversary. My brother Bob passed away this past spring, so I lost a lifelong partner, brother, and best friend, not an easy pill to swallow.

In 1970 we knew that we were going to make cattle a major part of our operation, so Dad said if you guys are going to raise them, make them the best you can. So we brought 50 of the prettiest Angus heifers you could lay your eyes on, what a foundation (or so we thought). By the time those cows were 4 years old they had the worst udders a cow could have under her. After the second year of putting about everyone through the chute to get her calf going, Bob and I looked at each other and said we aren't going to do this ever again. We sold those cows; their calves, and started over with our home raised base. Today, our cows have superb udders and we darn sure don't start calves sucking in the chute. It was in 1973 we started Aling to Simmental, also tried Main Anjou, Gelveih, and Salers. It took one year to identify Simmental to be our continental breed of choice.

The year of 1975 we held a small bull sale and sold 11 head of bulls, we had one black and the rest were red, the black one topped the sale. Right from the start we knew black Simmental would be our focus. We became some of the first breeders in the nation to breed for black Simmental cattle. Not an easy task as black Simmental genetics were scarce as only 10 or so breeders had the vision, today there are many black Simmental cattle along with many opinions on how to design them. Oh we continued raising red bulls alongside the black ones for several years, but our customers preferred black, so today we run 600 black Simmental, Sim-Angus, and Angus cows.

We are very conscience of the homozygous black and polled traits. Today every cow is black and polled. Most are homozygous. In 1980, Mount St. Helen's erupted we had a lot of cows with white udders, right after the eruption came a May snow storm, a bright sun, and a foot of snow, we had sun burned udders and 80 head of cows with their calves kicked off. So twice a day for a week straight, we greased bags, ran 80 cows through the chute, suckled calves twice a day. We learned cows with white udders were not going to be part of our program, we don't like cows in squeeze chutes and suckling calves.

Today we rarely assist a cow at calving and if we have to get a cow into nurse, she doesn't calve here again. Fast forward today our operation is run by Bill and Darlene and their son John and wife Alicia and 4 kids (4th generation). We are very hard on and put a lot of selection pressure on our cow and herd bull selection. We don't make excuses, our motto is "THE COWMAN COMES FIRST". There is a lot of hype out there about EPDs, genomic testing, and carcass traits. We strongly believe in the use of all these genetic enhancement tools. We also know that you can ruin a cowherd quicker than a blink of an eye if you chase paper traits with no directive or focus put on an animal's ability to maintain her ability to flesh easily, be fertile and breed back on time year in and year out, be maternal and have the



Darlene and Bill Begger

ability to produce pay weight and eye appeal along with being mentally sound and calm. She needs to have an excellent set of feet and legs that will serve her until she exits your program at a ripe old age. A good blend of COMMON SENSE, COW SENSE, and SCIENCE is what it takes to produce cattle that are acceptable to the cow-calf man, the feeder, and packer.

Most of all we are producing a product that must be tender, flavorful and consistently provides an enjoyable eating experience every time. Through our ½ century of breeding great cattle, the Beggars also understands the most important

(continued on page 12)



# EARLY MORNING RED ANGUS

## 26th Annual Production Sale

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**Thursday, March 11th, 2021**

**1:00 PM CDST**

**30 Red Angus Yearling Bulls**

**Sitting Bull Auction • Williston, North Dakota**

*Reference Sires:*

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**40 Yearling Commercial Red Angus Heifers From Early Morning Red Angus**

**These heifers were mostly sired by Early Morning Angus Bulls.**

Visitors are welcome to view the cattle until March 2nd at Sheldon's Feedlot south of Ray, ND and beginning March 3rd until sale day at  
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# Stroh Hereford Ranch 31<sup>st</sup> Annual Ranch Ready Production Sale

**Thurs, Feb 4th • 1pm (MST) At The Ranch**  
1.5 miles east of Killdeer Roundabout on Hwy 200 or 5 miles west of Dunn Center, ND

## Selling Will Be

**48 Coming 2 Year Old Bulls**

**10 Bred Registered Hereford Heifers (Bred to Black Angus Bulls)**

**15 Bred Commercial Heifers (Bred to Black Angus Bulls)**

## Sires Represented:

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- H5 0945 Domino 7208
- SH Captain 553
- CL1 Domino 432B
- H510Y Hometown 6194
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**SHR L1 Domino B 9147**

Spitting image of sire 432B. Will add merit to any program! BW+2.8, WW+55, YW+87, M+26, MG+54, REA+0.24, MRB+0.15, CHB+\$113



**SHR Trust 9151**

Tons of muscle length and good bone density! BW+2.4, WW+55, YW+87, M+26, MG+59, REA+0.57, MRB+0.17, CHB+\$130



**SHR L1 Domino Shep 9168**

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**SHR Hometown 9234**

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**SHR L1 Domino A 960**

Well balanced 3146 son long, deep and wide! BW+3.2, WW+63, YW+86, M+27, MG+59, REA+0.2, MRB+0.11, CHB+\$97



**SHR L1 Domino 972-B**

489 Rancher combo with the look of a beef bull! BW+3.5, WW+53, YW+82, M+30, MG+56, REA+0.29, MRB+0.13, CHB+\$106

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Video of sale bulls online at  
[www.thelivestocklink.com](http://www.thelivestocklink.com) under  
Stroh Herefords Production Sale  
in early January

# Begger's Diamond V Ranch...

(continued from page 8)

piece of the puzzle is their customers. Bill has spent 12 years on the MT Simmental Board, 4 years as president, and 6 years on the American Simmental Association Board. Today, John holds a position on the MT Simmental Board. The people are the best part of this business. We have had the pleasure and opportunity to do business and meet cattlemen and women from across the USA and other foreign countries. We know that it is the commercial cowman and his family that are our greatest focus and pleasure to do business with.

The Beggars understand that the cow-calf man is the one you need to design your seed stock program for. If you are accepted by the grass roots cowboy that works the land every day, the rest will come. From the very beginning we have always focused on customer service. The Begger's Diamond V Ranch stand behind their cattle 100%, if their customers have a problem they will take care of it not at ½ purchase price like many do, but at full value. We want our customers to know they are appreciated and can trust we will take care of them.

This year the Begger's Diamond V Ranch will hold their 45th sale on Feb. 3, 2021 at the ranch, south of Wibaux where they will offer 160 black Simmental, Sim-Angus, and Angus bulls. You can be confident that these cattle will complement any program looking to add value. These cattle will calve easy, wean heavy, and add fleshing ability. They are designed to enhance the value of red or black Angus, Hereford or Baldy programs, along with programs that desire more eye appeal, sale ability, and opportunity. They will add more rear end and muscle expression without sacrificing fertility, maternal values or carcass traits. The Begger's Diamond V Ranch offers a great solution for any commercial breeding program that desires a cattle breeding program that offers more opportunity to be profitable. You will also have the opportunity to select any 2020 born heifer calf out of the spring or fall program.



Left to Right: Harrison, John, Gabe, Alicia, Charlotte and Maggie Begger



# Best Angus & Quarter Horses

Best Angus will be hosting their 7th Annual Best Angus & Quarter Horses Production Sale at 2 p.m., Monday, March 1, at the ranch southeast of Watford City. The sale will offer 80 registered yearling Angus bulls, 15 coming two-year-old registered Angus bulls, and 50 registered open heifer calves. For more information, visit the ranch website, <http://www.bestangusandquarterhorses.com>.

Prior to their annual production sale, Bests marketed their range ready registered yearling bulls by private treaty. What started in 1987 as a 4-H and FFA project of Pete's has grown into a registered Angus cowherd known for efficient, profitable, maternal cattle that serve the cattlemen of today's beef industry well.

In 2006, Bests had the opportunity to move themselves and their 30 registered Angus cows home to the ranch that Vawnita grew up on in the Badlands of south central McKenzie County. Through intense AI and ET, today the entire brood cowherd at Elkhorn Creek Ranch is registered, AHIR tested, Maternal Plus enrolled, and carcass ultra-sounded since 1995. Of the 300 cows, approximately half are synchronized in the spring and AI'd and half are used as recipient cows in the ET program.

Best Angus believes it is their responsibility to breed cattle that will provide profitability for their customers' cow herds, as well as their quality of life through focusing on economic and problem free trait selection that is balanced with nature. To be able to do so, selection pressure is applied in their harsh Badland's environment. Bests have extended their grazing season over the last decade and have focused on the type and kind of mother cow who thrives in a harsh environment, while producing calves that efficiently gain in the feedlot, grade on the rail, and push the upper limits of carcass weight without reaching discount.

In addition to their Best Angus & Quarter Horses Production sale the first Monday of March at the ranch. Best Angus has also partnered with Strommen Ranch and Talkington Angus Ranch to form the Badlands Angus Alliance registered coming two-year-old bull and bred female sale.

The Badlands Angus Alliance on the first Tuesday of December offered registered Angus coming two-year-old bulls from the three programs and bred females from customers of Badlands Angus Alliance. Badlands Angus Alliance will be supporting Best customers with the Female Focus sale on Jan. 5, 2021. "We have also added an additional cow, due to the overwhelming success of the December sale," stated Pete Best.

For more information on Best Angus and Quarter Horses or Badlands Angus Alliance, contact Pete at 701-570-6959 or visit <http://www.bestangusandquarterhorses.com>.

Pete, Kyle, and Vawnita Best



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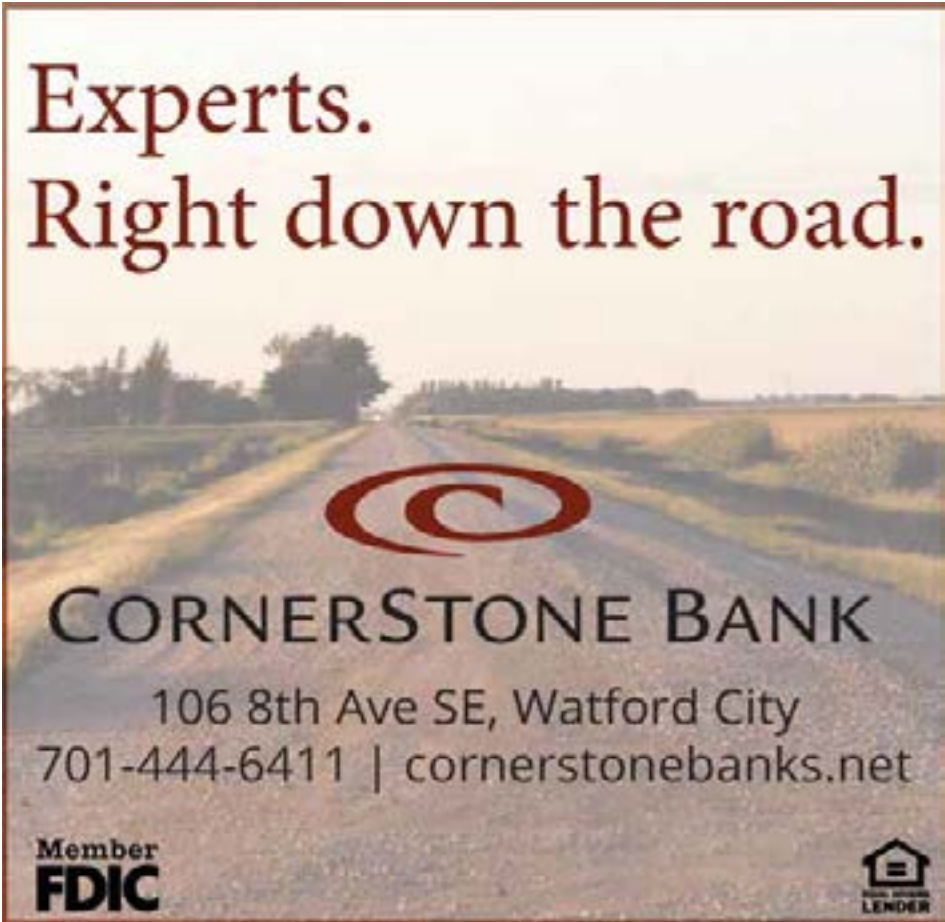
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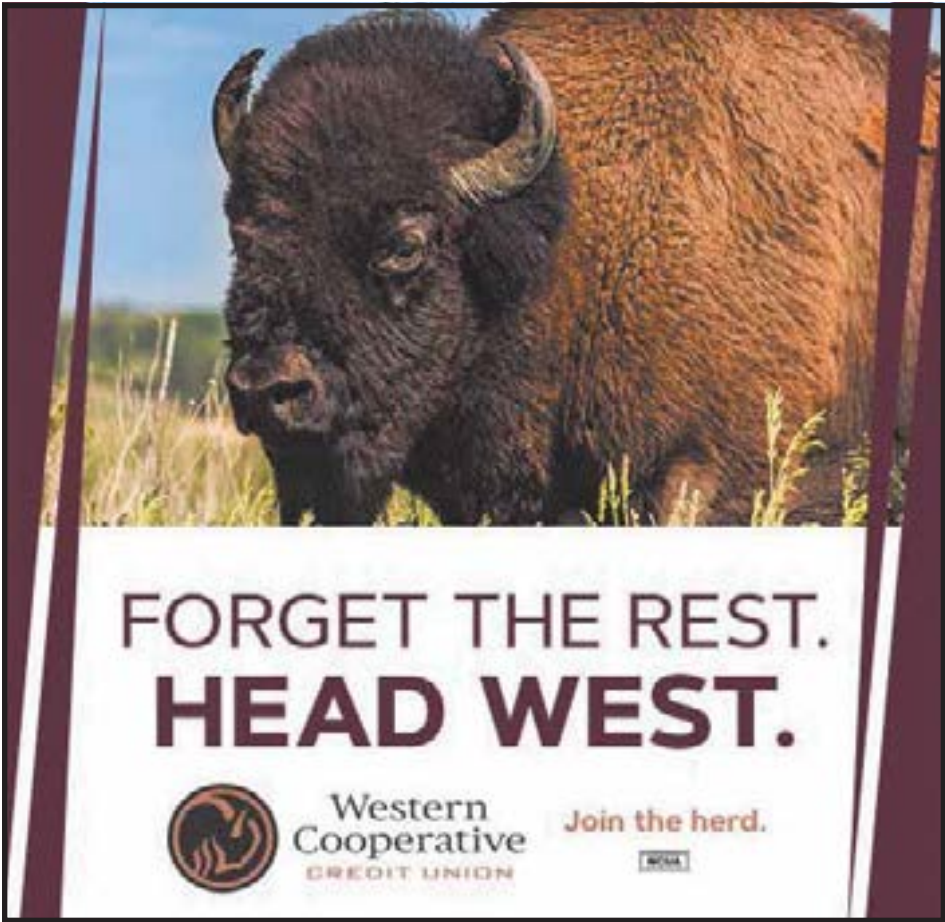
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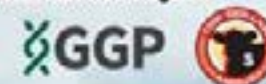
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# Rambur Charolais: Unique Opportunities

## Keep Sidney Ranch Thriving

Howard Rambur, now a well-known Charolais breeder, started his herd as a youngster with two crossbred Charolais heifers and a purebred Charolais bull," recalled Howard Rambur, now a well-known Charolais breeder. "I got a small loan from the local bank and was on my way to having my purebred business. Of course, I've been borrowing money ever since!" noted the Sidney rancher.

Even though his father was primarily a sugar beet farmer the young Rambur's interest with livestock piqued when he began working with cattle as 4-H projects. He wanted to own something different than Angus and the powerful, white Charolais cattle caught his eye. In the late 1960s, the breed, which originated in eastern France, arrived on the scene in Montana. Rambur decided to make the Charolais breed his life's work as he admired their outstanding performance and especially found that crossbreeding created a superior bovine.

The rancher raised four daughters, with some involved in 4-H, successfully showing cattle at the Richland County Fair as well as helping on the ranch. His grandkids are now being successful showing steers at the same fair, which continues to thrive. While his daughters were growing up, Rambur continued breed improvement.

Rambur cows and bulls are raised on the western side of Sidney in some rough country. "You need a good horse and dogs to move cattle out there," said Rambur. "I find that Charolais have better bone and feet which causes them to have longevity. I have a lot of customers who are using our bulls up to six years of age, which is double the longevity of other breeds."

Although he credits the Angus breed for their "tremendous job marketing their meat," Rambur pointed out that crossbred cattle provide hybrid vigor and have been bringing an extra 10% in sale weight. Because of that, not only does he have Charolais bulls, but also an Angus herd.

Their bull sale the second Saturday of April is generally well attended with 80-100 head of Charolais and Angus bulls seeing their way across the auction block. Rambur said in 2020, a smaller crowd than usual because of the pandemic hit them hard causing a loss of about \$100,000 in sales.

He is curious where the beef prices are going to go. "I don't know where this is all going to transition. It will be interesting. Everyone in the cattle business needs to start making money. It shocks me that we are still selling fat cattle the way we are, when we need to be moving our meat and product better. With COVID, many of the restaurants are half empty and those were the restaurants that were buying high-end steaks. Even before COVID, but really even more so now, people want to know where their meat comes from. More people are looking closer to home so we are seeing a real shortage of small packing houses to handle the increasing number of ranchers wanting to have cattle locally processed. There are only a few large packers now and you have to play their game as many are foreign owned."

Rambur livestock has expanded their sale opportunities, selling cattle and meat to foreign countries; breeding stock has been shipped to Turkey while fat cattle have been shipped to JBS in Greeley to be processed for the Chinese market.

Rambur talks about how the international connections happened. The Turk-



**Rambur cattle in feedlot (Submitted photo)**

ish connection started when an exporter driving through Virginia spotted some "buckskin" (Charolais/Red Angus cross) in a field and inquired on what they were and their origin. Howard Rambur was contacted, and the Turkish exporters visited three times to develop a plan.

"The Turkish visitors told me that Montana looked like Turkey. We talked about agricultural production and it turns out they are very modern," said Rambur. "They farm with center pivots and John Deere tractors. At the time we were working out the details, war with Syria was going on and Turkey had an influx of refugees. They realized the need for producing food for an expanding population."

Rambur coordinated the shipment of 700 buckskin calves and 900 silvers (Charolais x Angus) with the balance of the load Red Angus and Angus for a total of 2,400. Numerous tests, blood work, papers and various quarantine sites later, the cattle shipped in early Feb. 2017. The boat ride took 30-plus days. The cattle were dispersed into different areas of Turkey and are being used for breeding stock to help boost the country's meat industry in future years.

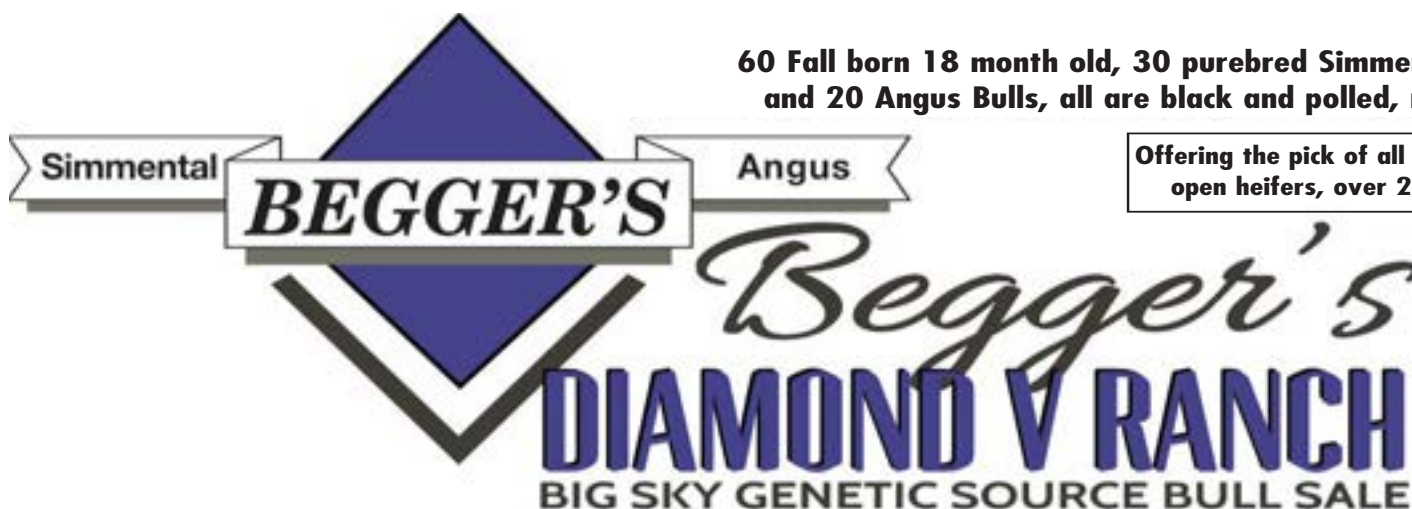
As for beef to China, Rambur had been dealing with JBS and they asked him to sign up to send some of his cattle/beef to China. He sent four pot loads of cattle to be processed.

Although exporting provides another option for cattle marketing, Rambur explained, "I get exporters calling me all of the time, but the money exchange rate is horrid. Keep in mind when you deal with foreign countries, it's good to deal with the same exporter."

In addition to raising purebred bulls and sending their livestock across the ocean, a unique service provided by the ranch is feeding bulls in the feedlot. Many custom yards won't accept bulls because they're, well, bulls.

**(continued on next page 18.)**





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## Rambur Charolais...



**Howard Rambur and daughters: Left to right Leah Rambur, Jessica Kostelecky, Howard Rambur, Charleen Schmidt and Danielle Rambur. (Submitted photo)**

**(Continued from page 16.)**

"You need to understand the bull mentality," the Sidney rancher said. "Our RC Feedlot has always fed purebred bulls, performance breeds as well as cull bulls. Rambur Charolais offers a bull buy back. When a customer is ready to change bulls out, we will purchase the culls at a premium, feed them at the RC Feedlot, then send them on to the processors."

Rambur explained that feeding bulls as a business happened because of the contacts he had at American Foods where he had previously been a buyer. The RC Feedlot already had experience feeding purebred bulls for production sales, so when he was talking to the people at American Foods, the idea developed for Rambur to feed cull bulls. The ranch is able to put quick weight on bulls, and there is a constant market for them.

"Bulls are better than feeder cattle because there is a quick turnaround. You feed them for 30 days and they're gone. I know bulls and I can put quick weight on them. Plus, it's a constant market even in the winter and it works well because I have my own trucks. When the processor needs a full load of bulls to kill, I can fill those spots quickly instead of their buyers going to many sale barns."

The hard-working rancher hopes his grandkids will continue to appreciate ranch life; they help with various aspects of the ranch and all have horses to ride when help is needed. "We try to get them involved as much as we can. One of my grandsons is 14 and this year he hasn't been in school much due to COVID closings, so he has assisted with calving and wants to learn more from me. He received a beginning rancher loan from Community Bank in Dickinson, ND to purchase five purebred bred heifers. I applaud that bank for doing that," said Rambur.

Despite the challenges of juggling the purebred business, running a feedlot and keeping up with the markets, Rambur said he wouldn't trade ranching for anything.

"Whether I'm working with the cattle, watching my dogs working or having my grandkids join me on the ranch, you can't beat it. We have a fantastic lifestyle."





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CED	BW	WW	YW	M	Marb	REA	SB
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**Bar 69 Motive 6101** 18706844

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# Gibbs Angus Ranch



**Submitted by Megan Kubesh**

At Gibbs Angus Ranch, we have been blessed to have good health and a busy year.

Holiday greetings from our family to yours. With the beginning of a new year, we are grateful that we are still able to care for the land and animals that the Good Lord has blessed us with. Tim and Laurie celebrated their 40th wedding anniversary in 2020 and our family was able to get together with some close family and friends to celebrate. It was a blessed event.

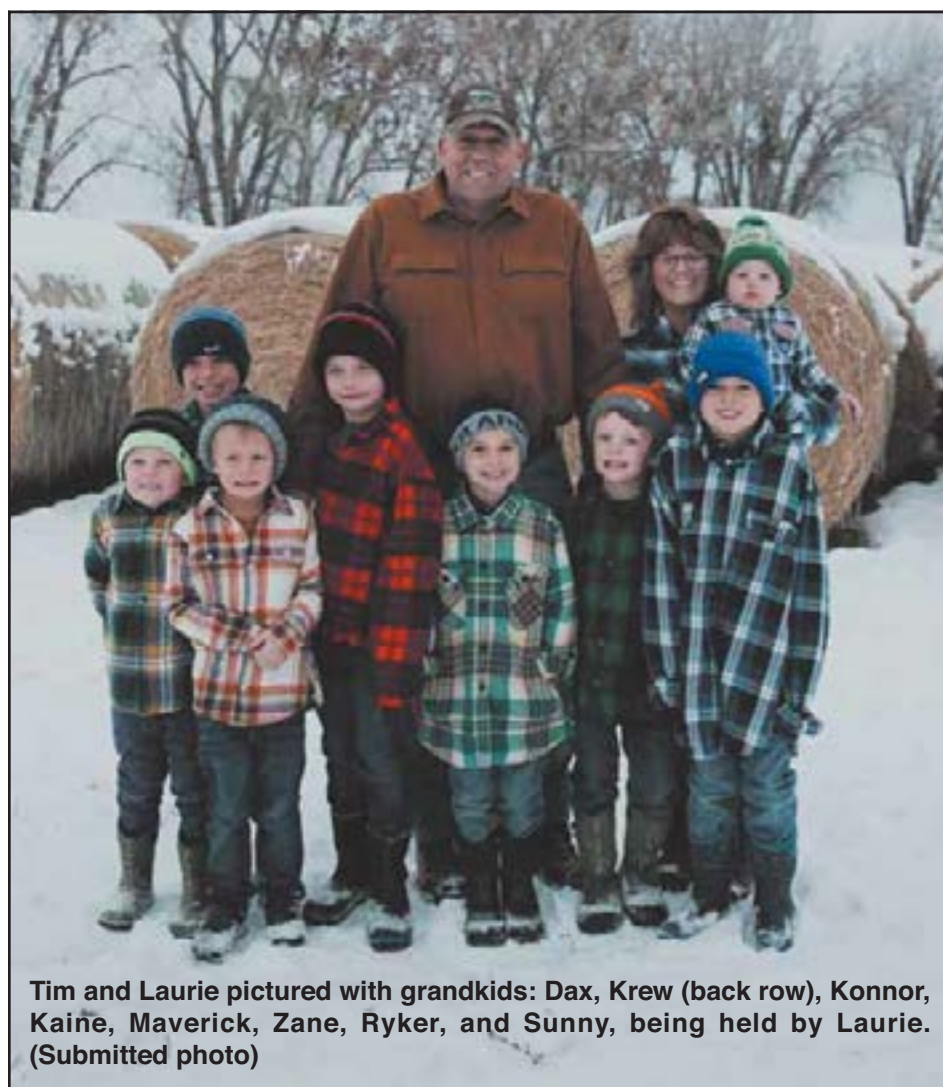
As we look to the future, we consider what we can do to improve our cattle herd; but we are also considering the next generation and helping them to learn and grow in knowledge of farming and ranching. We hope through this next generation we will be able to continue our legacy of raising cattle and caring for the land. It is enjoyable for everyone to have the younger ones tagging along, asking questions, and helping out once in a while.

At the same time, we are considering our next generation of calves and what we can do to improve our herd for not only our bull customers but for the consumer as well. Over the years we have used Aling to improve our herd genetics, and selecting for good carcass genetics has been a big part of that. The 2017 calf crop of 500 head of home raised steers graded 100% choice and prime; on the 2016 calf crop, 505 head of home raised steers graded 95% choice or higher and 13.4% prime. The 2016 heifer crop of 292 head graded 95.5% choice and higher with 12.3% prime.

We also use Aling to select for increased feed efficiency, and ideal birth and weaning weights. When selecting females, we look for foot quality, udder structure and disposition. It's important to us that we are able to work in close proximity to any of our cattle, whether a yearling or a mother cow.

This year we will be offering bull calves sired by BUBS Southern Charm, Sydgen Enhance, New Addition and Basin Rainmaker; along with calves sired by our herd bulls.

We will be having our bull sale, along with Stortz Angus Ranch, on Wednesday Feb. 24, 2021 at 1 p.m. at the Glendive Livestock Exchange. We would love to see you there! We hope 2021 is filled with God's blessings for everyone and invite you to check us out on Facebook at Gibbs Angus Ranch, give Tim a call at 406-939-1084 or swing in for a visit!



**Tim and Laurie pictured with grandkids: Dax, Krew (back row), Konnor, Kaine, Maverick, Zane, Ryker, and Sunny, being held by Laurie. (Submitted photo)**



# Mondak Ag Research Summit Moved Online Due To COVID-19

## Webinar Series Starts Thursday, January 14

While the arrival of new vaccines for COVID-19 should enable a return to in-person events, the sheer mechanics of their mass distribution mean that early 2021 events are still primarily virtual. That's certainly true for the 4th Annual MonDak Agricultural Research Summit, typically held late in the year, but now moved online and converted to a webinar series, beginning Thursday, Jan. 14. Webinars will be held on Zoom every other Thursday, with one Tuesday thrown in, and all will run from 10-11:30 a.m. MT/11 a.m.-12:30 p.m. CT.

According to organizers, the virtual format, while not allowing for face-to-face interaction between scientists and producers, does allow for broader discussion on some topics of interest through the addition of several keynote speakers, with soil fertility expert Dr. Clain Jones, Montana State University first up. Each webinar in the series will feature a different keynote speaker, followed by three shorter reports on research of use to farmers and ranchers in this region by scientists working in the "MonDak Research Triangle." The triangle, which originated and hosts the Summit each year, includes Montana State University's Eastern Agricultural Research Center and the USDA Agricultural Research Service's Northern Plains Agricultural Research Lab, Sidney; and North Dakota State University's Williston Research Extension Center, Williston.

And, note, too, pesticide applicator points for Montana participants will also be available for those joining in select live webinars. Sorry, viewing the subsequent recordings – also to be made available online – does not qualify for points.

Dates and keynote speakers for the 4th Annual MonDak Ag Research Summit series are below. All are Thursdays, except Feb. 9, which is a Tuesday. Additional information will be announced as details are finalized.

- Jan. 14: Clain Jones, Professor and Extension Soil Fertility Specialist; College of Agriculture; Montana State University, Bozeman - "Fertilizer Considerations During and After Drought"

- Jan. 28: Tom Scherer, Associate Professor (Extension Engineering); Department of Agricultural and Biosystems Engineering; North Dakota State University, Fargo - "The Mechanical Aspects of Precision and Variable Rate Irrigation"

- Feb. 9: Mary Burrows, Professor; Plant Sciences & Plant Pathology; Assoc. Director, Montana Ag Experiment Stations; College of Agriculture; Montana State University, Bozeman - "Managing Root Rot of Pulses"

- Feb. 25: Brian Jenks, Weed Scientist; North Central Research Extension Center, Minot; North Dakota State University - "2021 Weed Control Update in the MonDak"

- March 11: Patrick Gilchist, Warning Coordination Meteorologist/Service Coordination Hydrologist, NOAA, National Weather Service Station, Glasgow, MT - "Seasonal Outlooks and Potential Climate Change Impacts for Eastern MT and Western ND"

- March 25: Keynote TBD – Topic: Marketing

For more information contact Beth Redlin, [beth.redlin@usda.gov](mailto:beth.redlin@usda.gov); 406-433-2020 or Violeta Hobbs, [violeta.hobbs@ndsu.edu](mailto:violeta.hobbs@ndsu.edu).

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# Leland Red Angus Ranch



At the Ranch Sign – Melvin & Luella Leland, Carla, Todd, Trey & Tripp Leland. (Submitted photo)

## Early Morning Red Angus Ranch Will Be Marketing Bulls & Heifers March 11

Early Morning Red Angus Ranch will be marketing 30 yearling Red Angus bulls and 20 replacement Red Angus heifer calves 1 p.m., Thursday, March 11 at Sitting Bull Auction, Williston.

The Early Morning Red Angus Ranch is located 12 miles south of Tioga. Owner and operator, Carl Frisinger, bought the ranch in 1965; having grown up in a ranching family, Frisinger grew up raising Herefords. However, when they became hard to sell, he bought six Red Angus cows from the Leland Drought Reduction Sale and started marketing Red Angus cattle in 1984 using Leland Red Angus bulls and Amber Light Red Angus bulls.

Frisinger's cows begin calving on their own in the hills in April and May and the calves are range-raised on the 2,050-acre ranch and the additional 5,000 acres Frisinger leases from a neighbor. On Nov. 1, the calves are weaned and moved to the Sheldon Brothers Feedlot. "The Northwest Veterinary Clinic, Powers Lake makes sure they're all healthy. The quality of the cattle is second to none," he added.

Anyone interested is welcome to view the bulls at Sheldon Brothers Feedlot, Ray. For more information, give Carl a call at 701-664-2668.

Leland Red Angus will be hosting their 37th annual production sale on Friday, March 12 at the ranch located in southwest McKenzie County, 35 miles south-east of Sidney in the Squaw Gap Community. The ranch, which has raised registered Red Angus for over 50 years, is operated by Melvin and Luella Leland and their son and daughter-in-law, Todd and Carla Leland.

Homesteaded in 1911 by Melvin's father, Leland Red Angus breeds over 500 registered Red Angus females per year and will market over 180 bulls and 50 yearling heifers, including about 60 fall-born, 18-month-old bulls from daughter Tracey Koester and her family in Steele, ND. They also offer bred females by private treaty every fall.

The ranch operates on a combination of deeded, leased, and permitted National Grasslands land and

is regularly involved in national, state-wide, and local breed and beef industry organizations. Though the cowherd is managed on the range year-round, the sale bulls are developed in the ranch feedlot, with most of the feed being produced on 1,200 acres of hay and cropland.

The Lelands utilize the breed's top genetics.

"Much of the herd is bred by artificial insemination and features genomic verification by DNA and ultrasound testing for economically relevant traits and carcass values, a service provided by our son-in-law Dr. J.J. Hovde," commented Melvin Leland, noting that they use as much technology as is applicable. "We are dedicated to the values of rural and family lifestyle, and the 109-year legacy of the ranch is expected to continue with Todd, Carla, and their sons, Trey and Tripp, continuing as the fourth generation of Leland ownership."

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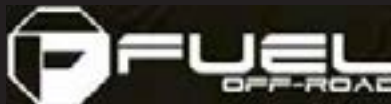


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10 Two-Year Olds

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# Stortz Angus Ranch



Photos submitted.

## Submitted by Brade Schmidt

Robert “Bob” Stortz started what is now known as Stortz Angus Ranch when he returned from the Korean War in 1953. The ranch ventured into both polled and horned Herefords along with F1 crosses before ultimately landing on the Black Angus breed. Bob and his wife Carla Jeanne had seven children together. Their only son, Ted Stortz, now heads the Stortz Angus Ranch. Ted and his wife Tarena have four children; Chelsea, Robbie, Tate and Ben.

Ted bought the ranch’s first registered cows in 1989 from Raaum Angus. The first Stortz Angus bulls were sold private treaty for several years. The first official Stortz Angus Ranch Annual Bull Sale was held in 1998 at the Glendive Livestock Exchange where it is still held to this day, now known as the “Performance on the Prairie” bull sale. Ted’s sister Laurie and her husband Tim Gibbs joined the Stortz Angus Ranch annual sale in 2001.

The Stortz Angus Ranch has withstood the test of time through consistent breeding and prioritized selection decisions. “We focus our efforts in making functional cattle that prosper in the rugged terrain and extreme weather that we see here in Eastern Montana,” commented Ted. “Disposition, mothering ability

and longevity are the most important,” Ted explained when describing what traits they focus on when selecting females. Stortz Angus cows are turned out on grass around May 1. The calves are then weaned the first week of October. Both cows and calves are expected to be low maintenance – cows must be able to raise a calf on their own and calves do not see any creep feed before being weaned.

The bulls you see in the Stortz Angus Ranch Annual Bull Sale are a product of years of experience and industry knowledge. Stortz Angus strives to produce bulls with growth traits that will pay for commercial producers while still maintaining “sleep at night” birthweights. But cookie-cutter bulls are not their thing. “We like to offer a selection of bulls and genetics to our customers. We always have a group of good calving ease and maternal bulls but also offer high weaning weight, more growth bulls,” Ted commented. Ted also explained they select bulls heavily on docility.

The 2021 Performance on the Prairie Bull Sale will be held Feb. 24 at the Glendive Livestock Exchange starting at 1 p.m. Stop by the ranch anytime to view the herd for yourself or contact Ted at 406-584-7585. You can also keep up with Stortz Angus Ranch on Facebook! Stortz Ranch wishes you Peace and Joy throughout the holiday season and the New Year!



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**WEDNESDAY SALE SCHEDULE**

Wed, Jan 6 .....	Weaned Calf Special & All Class Cattle Sale 9:00
Wed, Jan 13 .....	All Class Cattle Sale 9:00
Wed, Jan 20 .....	All Class Cattle Sale 9:00
Wed, Jan 27 .....	Bred Hfr & Stock Cow Sale, Replacement Hfr Special & All Class Cattle Sale 9:00
Wed, Feb 3 .....	Weaned Calf Special & All Class Cattle Sale 9:00
Wed, Feb 10 .....	All Class Cattle Sale 9:00
Wed, Feb 17 .....	Replacement Hfr Special & All Class Cattle Sale 9:00
Wed, Feb 24 .....	All Class Cattle Sale 9:00
Wed, Mar 3 .....	All Class Cattle Sale 9:00
Wed, Mar 10 .....	Weaned Calf Special Featuring Replacement Heifers & All Class Cattle Sale 9:00
Wed, Mar 17 .....	All Class Cattle Sale 9:00
Wed, Mar 24 .....	All Class Cattle Sale 9:00
Wed, Mar 31 .....	All Class Cattle Sale 9:00



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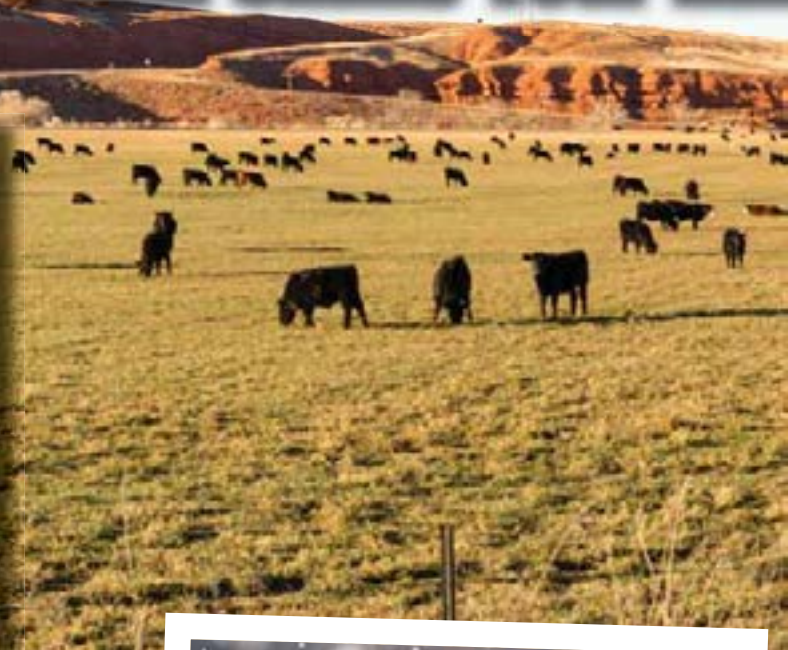
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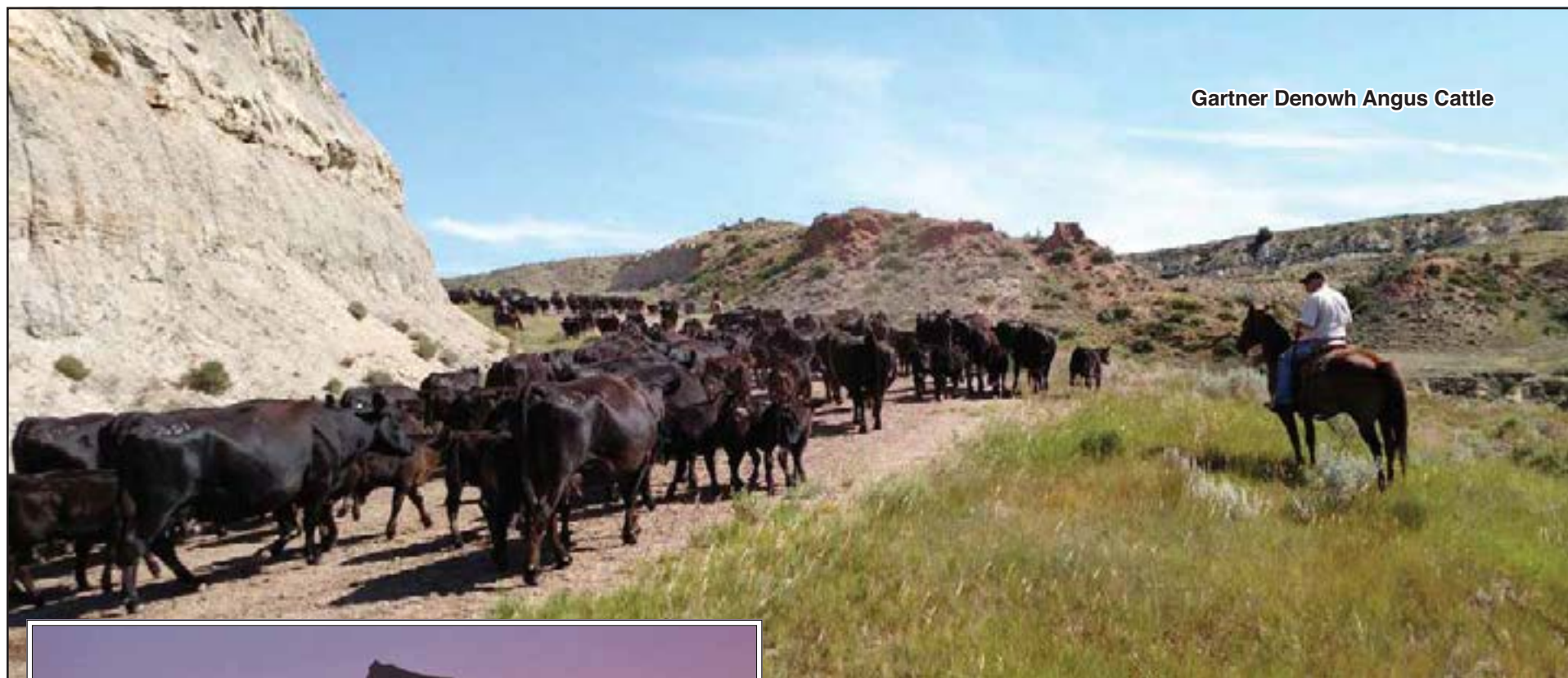
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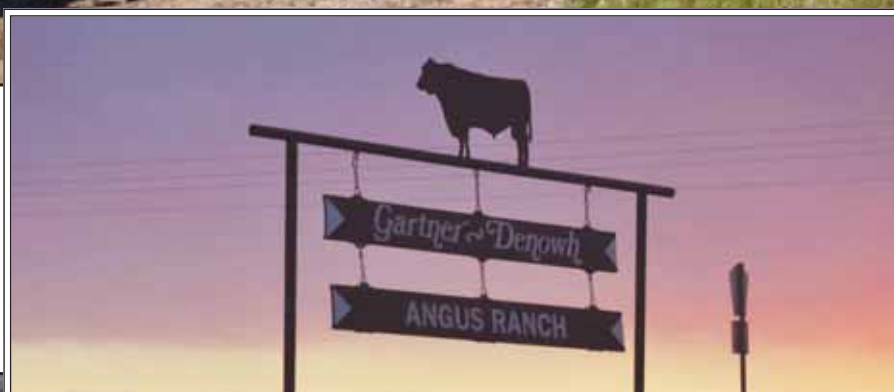
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# 53rd Annual GDAR Bull Sale Scheduled For March 25



Gartner Denowh Angus Cattle



Gartner-Denowh Angus Ranch (GDAR) is located just on the outskirts of Sidney, a close-knit family run ranch that focuses on raising efficient and functional cattle bred for the commercial cattle operation. GDAR began in 1957 when Joe Gartner and Russell Denowh bought 20 head of registered Angus cows from a dispersion sale in Montana. In 1974, Russ and his son, Micky, bought out Joe Gartner but kept the corporate name. At this time, they were calving about 150 cows and selling around 60 bulls per year. Russell's other son, Paul, joined the operation in 1984.

Micky, Paul, Casey and Chad Denowh all run the ranch together along with their families. GDAR is proud to be a family run operation. Chad and Jennifer's children make the 6th generation to live and work at the ranch headquarters. Lots of technological advances have been incorporated into the operation over the years including performance testing, carcass testing, artificial insemination, embryo transfer, and DNA testing, but the core principle of raising functional and profitable Angus cows remains the same.

GDAR operates mainly on grazing land, but they also have some farmland on which they raise feed. GDAR's cows are fed a low cost and low energy diet to weed out any inefficient cows, which means cows that can't function on a low input system in their environment are culled from the herd. A majority of GDAR's bulls go to commercial operations in a similar environment to their own, and their goal is to make sure their bulls surpass their expectations.

Gartner-Denowh Angus Ranch has been family run for over 60 years, and they are proud of the business and cattle they have established in the community. Learn more about GDAR on their website at <http://www.gdar-angus.com> or stop by and visit anytime.



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Brandt 5B4000 suspended boom sprayer, 90' booms .....\$19,900  
John Deere 2100 inline ripper .....\$3,500

### New Haying Equipment

Case IH 1504 Windrower

### Used Haying Equipment

2003 Case IH RB562, twine & mesh...\$22,000  
Case IH RB564 Round Baler, net & twine, only 5900 bales.....\$22,500

### Used Combine Headers

2013 Case IH 3152, 40', uppercross auger kit, transport.....\$40,000

### Miscellaneous Used Equipment

2013 Haybuster 2650 bale processor...\$15,000  
Phoenix Rotary Harrow 60', very nice condition, consigned.....\$20,000  
Case IH 330 Turbo, 34', rolling basket, consigned .....\$29,000



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### USED LAWN MOWERS

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2013 Grasshopper 930D, 72" deck, diesel engine.....\$7,900  
335 Big Block, 61" deck, 64 hours .....\$8,900

### NEW MISCELLANEOUS

Danuser Palet Forks - 48", 4000lb  
Danuser Hydraulic Post Hole Digger & Augers  
Danuser T3 Hydraulic Post Drivers  
Rem VRX grain vac  
Garfield 10' drag scraper  
Danuser Hammer post pounder  
Shulte FX1800 Rotary Mower  
Parma 30' Land Plane

### USED MISCELLANEOUS

Rem VRX Grain Vac .....\$17,000